What is the Significant Investor Visa and Investor Visa? _

The Investor Visa (IV) and Significant Investor Visa (SIV) are investment programs sponsored by the Australian government that offer a pathway to Australian residency. Visa applicants will be required to invest at least \$5 million for the life of their provisional visa in 'complying investments', before being eligible to apply for a permanent visa.

Changes from 1 July 2021

The Australian government implemented changes to SIV applications made after 30 June 2021. The old rules continue to apply to applications accepted prior to this date. At the same time the Australian Government also changed the investment framework for Investor Visa applicants who are now required to invest in the same complying investment framework as the SIV.

Some of the key changes include the time frame for eligibility and the portfolio allocation for applicants. Visa (SIV or IV) holders are eligible to apply for permanent residence if they meet the qualification requirements after three years, which is a year quicker than the old qualification period of four years. The Visa will be valid for five years, which gives Visa holders additional time to meet the requirements.

Complying Investments

From 1 July 2021, a portfolio of complying investments must include:

- at least AUD1 million in venture capital and growth private equity funds which invest in start-ups and small private companies
- at least AUD1.5 million in approved managed funds which invest in emerging companies listed on the Australian Stock Exchange
- a 'balancing investment' of at least AUD2.5 million in managed funds (or LICs) that invest in a combination of eligible assets such as ASX listed companies. There are several further conditions, including:

- 1. A complying fund must have no more than 20 percent of its net assets in cash.
- Derivatives are to be used for risk management purposes only (see change below in respect of derivatives).
- Fund managers must maintain a minimum \$100 million in firmwide funds under management to offer complying funds.



ECP Growth Companies Fund

Significant Investor Visa Investor Visa

EC

Visa Solution: ECP Growth Companies Fund _

The ECP Growth Companies Fund (Fund) is a unit trust that invests in Australian listed companies and is offered by Copia Investment Partners, an Australian fund distribution group. The ECP Growth Companies Fund is a complying investment within the Balancing Investment category.

The Fund is a high conviction Australian equities portfolio, holding between 25 and 30 stocks at any time. The Fund will seek to invest in ASX-listed companies that have strong earnings growth potential. As an 'All Cap' strategy, the Fund can invest across the market capitalisation spectrum. There is expected to be a higher concentration (approximately 50%) of companies listed within the top 50-100 (mid-caps).



A highly rated Australian equity investment capability available to Australian investors through Copia



Fund aims to boost portfolio performance by capturing the alpha of selected Australian companies as they grow



Fund investment strategy has delivered strong outperformance against its benchmark over the past decade

Complying Investment Criteria (Balancing Investments)

Companies, AREITs, infrastructure trusts, including their ordinary equity, preferred equity, convertible bonds or corporate-issued floating-rate notes listed on an Australian securities exchange.

Cash is to be no more than 20% of a fund's net assets and derivatives used for risk management purposes only.

Managed funds or listed investment companies (LICs) are eligible.

Managed funds or listed investment companies (LICs) are eligible.

ECP Growth Companies Fund Eligibility



Both the investment manager and the Responsible Entity each has more than \$100 million in funds under management.

ECP Growth Companies Fund

Significant Investor Visa Investor Visa

ECP

What type of companies does the Fund invest in?

The Fund seeks to identify and invest in high-quality growth businesses that can generate predictable, above-average economic returns, both in terms of their price appreciation and earnings potential. These companies are typically in the growth stage of their life cycle, and as they grow, are expected to deliver superior investment performance and wealth creation benefits back to the Fund's investors.

What type of investor does the Fund suit?

The Fund is designed to be used as an alpha generation strategy within the Australian equity allocation of an investor's portfolio. The Fund employs a highly active, growth-based investment style and this may offer complementary benefits with other more index-based investments in an investor's portfolio, such as passive equity funds or Exchange Traded Funds. "Without a high conviction growth strategy such as ECP, an investor may be missing out on a major source of potential active return from the ASX"



Zenith

Contact Copia

- 1800 442 129
- ⊠ clientservices@copiapartners.com.au
- 💮 www.copiapartners.com.au

+61 429 982 159



John Clothier General Manager, Distribution +61 408 488 540 iclothier@conjapartners.com a



+61 408 488 540 jclothier@copiapartners.com.au Sam Harris

NSW/ACT, Distribution Manager

sharris@copiapartners.com.au



Greg Black QLD, Distribution Manager +61 407 063 433 gblack@copiapartners.com.au

epapakonstantinos@copiapartners.com.au

Mani Papakonstantinos

+61 439 207 869

VIC/WA, Distribution Manager



Jude Fernandez NSW/SA/TAS, Distribution Manager +61 414 604 772 ifernandez@copiapartners.com.au



Justin Cilmi VIC, Distribution Manager +61 428 153 431 jcilmi@copiapartners.com.au

This document is for general information purposes only and does not take into account the specific investment objectives, financial situation or particular needs of any specific reader. As such, before acting on any information contained in this document, readers should consider whether the investment is suitable for their needs. This may involve seeking advice from a qualified financial adviser. Copia Investment Partners Ltd (AFSL 229316, ABN 22 092 872 056) (Copia) is the issuer of the ECP Growth Companies Fund (ARSN 638 323 001. A current PDS is available online at ecpam.com, from Copia located at Level 47, 80 Collins Street (North Tower), Melbourne VIC 3000, by calling 1800 442 129 (free call) or by emailing clientservices@copiapartners.com.au. A person should consider the PDS before deciding whether to acquire or continue to hold an interest in the Fund. Any opinions or recommendations contained in this document are subject to change without notice and Copia is under no obligation to update or keep any information contained in this document current. The rating issued September 2021 APIR OPS2991AU is published by Lonsec Research Pty Ltd ABN 11 151 658 561 AFSL 421 445 (Lonsec). Ratings are general advice only, and have been prepared without taking account of your objectives, financial situation or needs. Consider your personal circumstances, read the product disclosure statement and seek independent financial advice before investing. The rating is not a recommendation to purchase, sell or hold any product. Past performance information is not indicative of future performance. Ratings are subject to change without notice and Lonsec assumes no obligation to update. Lonsec uses objective criteria and receives a fee from the Fund Manager. Visit lonsec.com.au for ratings information and to access the full report. © 2022 Lonsec. All rights reserved. All rights reserved. The Zenith Investment Partners (ABN 27 103 132 672, AFS Licence 226872) ("Zenith") rating (assigned APIR OPS2991AU June 2021) referred to in this piece is limited to "General Advice" (s766B Corporations Act 2001) for Wholesale clients only. This advice has been prepared without taking into account the objectives, financial situation or needs of any individual, including target markets of financial products, where applicable, and is subject to change at any time without prior notice. It is not a specific recommendation to purchase, sell or hold the relevant product(s). Investors should seek independent financial advice before making an investment decision and should consider the appropriateness of this advice in light of their own objectives, financial situation and needs. Investors should obtain a copy of, and consider the PDS or offer document before making any decision and refer to the full Zenith Product Assessment available on the Zenith website. Past performance is not an indication of future performance. Zenith usually charges the product issuer, fund manager or related party to conduct Product Assessments. Full details regarding Zenith's methodology, ratings definitions and regulatory compliance are available on our Product Assessments and at http://www.zenithpartners.com.au/RegulatoryGuidelines

